Element SCI Real Income Fund

Minimum Disclosure Document

As of 31/10/2026

ELEMENT
INVESTMENT MANAGERS

MDD Issue Date: **11/11/2026**

Fund Objective

The primary objective of the fund will be to achieve a high income yield that endeavours to grow in line with inflation (CPI) and with potential for capital growth for investors.

Fund Strategy

The fund may invest in bonds, fixed deposits, structured money market instruments, listed debentures, and other collective investment scheme portfolios. The offshore exposure is limited to 45%. The fund will be managed in accordance with regulations governing pension funds and may hold up to 40% in equities. For efficient portfolio management, the fund will be allowed to invest in listed and unlisted financial instruments (derivatives).

Fund Information

Ticker	FRIA
Portfolio Manager	Keith McLachlan
ASISA Fund Classification	South African - Multi Asset - Low Equity
Risk Profile	Cautious
Benchmark	CPI + 3%
Fund Size	R 62,800,564
Portfolio Launch Date*	01/10/2002
Fee Class Launch Date*	01/10/2002
Minimum Lump Sum Investment	R 10,000
Minimum Monthly Investment	R 500
Income Declaration Date	March, June, September & December
Income Payment Date	1st business day of April, July, October & January
Portfolio Valuation Time	15:00
Transaction Cut Off Time	15:00
Daily Price Information	Local media & www.sanlamunittrusts.co.za
Repurchase Period	2-3 business days

Fees (Incl. VAT)

	A-Class (%)
Maximum Initial Advice Fee	3.5
Maximum Annual Advice Fee	—
Manager Annual Fee	1.4
Total Expense Ratio	1.8
Transaction Cost	0.1
Total Investment Charges	2.0
Performance Fee	—
TER Measurement Period	01 July 2023 - 30 June 2026

Total Expense Ratio (TER) is the percentage value of the Financial Product that was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's.

Transaction Cost (TC) is the percentage value of the Financial Product that was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.

Total Investment Charges (TER + TC) is the total percentage value of the Financial Product that was incurred as costs relating to the investment of the Financial Product.

Performance fees are incentive fees earned by the manager for performance in excess of the benchmark. Performance fees form part of the cost structure of the fund and are included in the Total Expense Ratio. Please visit www.sanlamunittrusts.co.za for a detailed list of our funds that charge performance fees together with their calculation methodologies.

Effective 1 April 2026, the administration fee applicable to retail clients with an investment balance below R50,000 will increase from R23 to R57.50 (VAT inclusive). Clients with an active recurring monthly debit order will not be levied this fee.

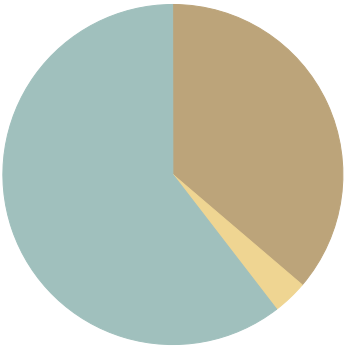
*The Element Real Income Sanlam Collective Investments Fund transitioned to Sanlam Collective Investments (RF) (Pty) Ltd on 08 July 2017.

Top Holdings

	(%)
Element Global Equity SCI Fund	33.8
Element Earth Equity SCI Fund	25.9
R2032 Government Bond	14.7
I2038 Government ILB	5.1
R2030 Government Bond	3.8
R2037 Government Bond	3.7
R187 Government Bond	3.6
I2033 Government ILB	2.8
R2040 Government Bond	2.5
Satrix S&P Namibia Bond ETF	0.7

Asset Allocation

Portfolio Date: 31/10/2026



	%
SA Bond	36.2
SA Cash	3.3
SA Unit Trust	60.4
Non-SA Cash	0.0
SA Commodity	0.0
Total	**100.0**

Annualised Performance (%)

	Fund	Benchmark
1 Year	3.2	8.1
3 Years	11.5	6.8
5 Years	9.1	8.0
10 Years	8.0	7.7
Since Inception	9.4	8.2

Cumulative Performance (%)

	Fund	Benchmark
1 Year	3.2	8.1
3 Years	38.5	22.0
5 Years	54.3	47.0
10 Years	115.5	109.0
Since Inception	773.2	560.1

Highest and Lowest Annual Returns

Time Period: Since Inception to 31/12/2025

Highest Annual %	17.2
Lowest Annual %	-2.2

Risk Statistics (3 Year Rolling)

Standard Deviation	5.4
Sharpe Ratio	0.7
Information Ratio	0.7
Maximum Drawdown	-4.8

Distribution History (Cents Per Unit)

30/09/2026	2.70 cpu	30/09/2025	3.25 cpu	30/09/2024	3.90 cpu
30/06/2026	1.23 cpu	30/06/2025	1.72 cpu	30/06/2024	4.86 cpu
31/03/2026	2.99 cpu	31/03/2025	3.86 cpu	31/03/2024	4.03 cpu
31/12/2025	0.98 cpu	31/12/2024	2.09 cpu	31/12/2023	1.41 cpu

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Risk Profile

Cautious
You are cautious about taking on risk (i.e. have a limited exposure to equities in your portfolio). You want your capital to be safe and prefer fairly stable income and/or income growth. Even knowing that equities are a riskier asset class, you are comfortable to have some exposure, albeit limited, to them because you know they will add that little extra to your portfolio.

Glossary Terms

Annualised Returns
Annualised return is the weighted average compound growth rate over the period measured.

Asset Allocation
Asset allocation is the percentage holding in different asset classes (i.e. equities, bonds, property, etc.). It is used to determine the level of diversification in a portfolio.

Cumulative Returns
Cumulative return is the total growth experienced over the period measured.

Distributions
The income that is generated from an investment and given to investors through monthly, quarterly, bi-annual or annual distribution pay-outs.

Diversification
This is a strategy designed to reduce risk within a portfolio by combining a variety of investments (or asset classes) such as equities, bonds, cash or property, which are unlikely to all move in the same direction at the same time. This is designed to reduce the risk (and protect against capital losses) within a portfolio. Diversification allows for more consistent performance under a wide range of economic conditions as it smoothes out the impact of negative market events. The positive performance of some investments or asset classes should neutralize the negative performance of others.

Financial Instruments
Derivatives also known as financial instruments (such as a future, option, or warrants) whose value derives from and is dependent on the change in value of an underlying asset (such as a commodity, currency, or security) to protect against risk (capital losses).

Fund Objective
The fund objective is the portfolio's core goal.

Fund Strategy
The fund strategy is the way that the fund is managed to achieve the fund objective.

Information Ratio
The Information Ratio measures the market risk-adjusted performance of an investment or portfolio. The greater a portfolio's Information Ratio, the better its risk-adjusted performance has been compared to the market in general.

Collective Investment Schemes
Collective Investment Schemes (CIS) (also called unit trusts) are portfolios of assets such as equities, bonds, cash and listed property, in which investors can buyunits. They allow private investors to pool their money together into a single fund,thus spreading their risk across a range of investments, getting the benefit ofprofessional fund management, and reducing their costs.

Market Capitalization
Market capitalization is the total value of the issued shares of a publicly traded company; it is calculated by multiplying the share price by the number of shares in issue.

Maximum Drawdown
The maximum drawdown measures the highest peak to trough loss experienced by the fund.

Participatory Interests
When you buy a unit trust, your money is pooled with that of many other investors. The total value of the pool of invested money in a unit trust fund is split into equal portions called participatory interests or units. When you invest your money in a unit trust, you buy a portion of the participatory interests in the total unit trust portfolio. Participatory interests are therefore the number of units that you have in a particular unit trust portfolio.

Sharpe Ratio
The Sharpe Ratio measures total risk-adjusted performance of an investment or portfolio. It measures the amount of risk associated with the returns generated by the portfolio and indicates whether a portfolio's returns are due to excessive risk or not. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been (i.e. a higher return with a contained risk profile, where the portfolio manager is not taking excessive risk to achieve those returns).

Standard Deviation
Standard deviation (also called monthly volatility) is a measure of how much returns on an investment change from month to month. It is typically used by investors to gauge the volatility expected of an investment.

Tax Free Savings Account

This Fund qualifies as a tax free investment according to section 12T of the Income Tax Act, with effect from 1 March 2015. South African individuals qualify for the associated tax benefits namely no tax on dividends, income or capital gains whilst still enjoying all the benefits of a unit trust. Note contributions to tax free investments are limited to R46 000 per tax year, with a lifetime limit of R500 000. Amounts invested in excess of these permissible thresholds are taxable.

Portfolio Manager Comment

As at 30 September 2026
How we invest your capital is as important as *what* we invest it in. As a reminder, our investment principles focus on the following attributes:

- **Value**: We prefer cheaper investments over more expensive ones.
- **Quality**: We prefer better quality investments over lower quality ones.
- **Diversification**: We hold these investments in diversified portfolios because we believe that the future is uncertain and we want to have a portfolio return that is defendable irrespective of future outcomes.

We have been cautious of developed market (DM) bonds for a while and, despite the steady pressure in these markets driving yields higher, the risks have also risen and the underlying quality deteriorated. Thus—from an asset allocation perspective—**we have maintained our local government bond allocation (c.36% weighting, and with a recent rebalance into a little more duration and inflation-linked exposures during the quarter)** as offering us the combination of an attractive high real-yield, no foreign currency risk and steadily falling credit risk.

I.e. Our fixed income allocation holds good quality at a reasonable valuation with diversification.

Despite the high real yield this part of the market offers us, it does come with interest rate risk. We are conscious that our local rate trajectory is likely gently up for a while and, thus, we have further **hedged this fixed income part of the portfolio with some highly liquid floating rate short-term investments**.

Beyond this, we have a **strategic allocation to the gold market** (at quarter end this is 6.6% across the physical commodity, as well as miners, streamers & processors) and try to **keep a somewhat balanced weighting between cheap domestic equity and faster-growing offshore equity**. We have consciously aimed for each of these equity portions to hold good quality, relatively cheap, and growing companies in diverse portfolios.

I.e. Our equity allocation holds good quality at a reasonable valuation with diversification.

And, thus, without going into the granular individual investments, I trust that we are demonstrating our commitment to executing our investment philosophy consistently.

Turning to performance, it has been a tough rolling twelve months, with **many markets negative year-to-date**. Constant start-stop wars, high energy prices, rising interest rates and AI bubble worries all add to this. Our own fund's performance had a strong run into the end of last year that has created a high base effect for our own performance over a rolling twelve-month basis, particularly given the negative markets that abound and the relatively strong Rand that creates a translation drag on our offshore investments' growth.

While this is all frustrating, we remain confident that our dedicated execution of our investment philosophy (quality-bias, valuation-sensitive and conscious diversification) **will deliver portfolios with good (long-term) returns at (relatively) low risk**.

Portfolio Managers
Keith McLachlan
CA (SA)

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Additional Information

All reasonable steps have been taken to ensure the information on this MDD is accurate.The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision.

The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium- to long-term investments. Please note that past performances are not necessarily a guide to future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available on request from the Manager. Sanlam Collective Investments (RF) Pty Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained on request from the Manager, free of charge. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending.

Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, and the date of reinvestment of income as well as dividend withholding tax.

Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date.

Lump sum investment performances are quoted. The portfolio may invest in participatory interests of other unit trust portfolios. These underlying funds levy their own fees, and may result in a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 (“CISCA”).

The Manager may borrow up to 10% the market value of the portfolio to bridge insufficient liquidity. The fund may from time to time invest in foreign countries and therefore it may have risks regarding liquidity, the repatriation of funds, political and macroeconomic situations, foreign exchange, tax, settlement, and the availability of information.

The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. Management of the portfolio is outsourced to Element Investment Managers (Pty) Ltd, (FSP) Licence No. 663, an Authorised Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002.

Sanlam Collective Investments (RF) (Pty) Ltd retains full legal responsibility for the conamed portfolio. Standard Bank of South Africa Ltd is the appointed trustee of the Sanlam Collective Investments scheme.

Sources of Performance and Risk Data: Morningstar Direct, INET BFA and Bloomberg. The risk-free asset assumed for the calculation of Sharpe ratios: STEFI Composite Index. The highest and lowest 12-month returns are based on a calendar year period over 10 years or since inception where the performance history does not exist for 10 years. Obtain a personalised cost estimate before investing by visiting www.sanlamunittrustsmdd.co.za and using our Effective Annual Cost (EAC) calculator. Alternatively, contact us at 0860 100 266.

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