



EARTH EQUITY FUND

30 April 2008



FRATER

UNIT TRUSTS

The Fraters Earth Equity Fund is an actively managed, domestic general equity fund that aims to provide investors with the opportunity to achieve long-term capital appreciation growth with a moderate level of income. The fund uses its presence to promote awareness of corporate responsibility performance measurements, including environmental management, social responsibility, economic empowerment and corporate governance. This is achieved through constructive engagement with management of the companies in which the fund is invested.

Sector	Domestic General Equity	Minimum lump sum/debit order	R2 500/R250
Portfolio manager	Frater Asset Management - Terence Craig	Unit price	400.75 cpu
Launch date	October 2001	Maximum initial advisor fee	3.42% (incl. VAT)
Current size	R553 million	Annual management fee	1.71% (incl. VAT)
Benchmark	FTSE/JSE All Share Index with 50% down-weighting applied to resources		

PORTFOLIO			TRACK RECORD	
Performance and risk statistics			Value of R100 invested at inception (income reinvested)	
	Fund	Benchmark		
Since inception (un-annualised)	372.4%	301.8%		
Year to date	-0.4%	2.7%		
Last 12 months	1.4%	5.1%		
3 year (annualised)	29.5%	34.0%		
5 year (annualised)	33.0%	34.9%		
5 year volatility	11.8%	14.6%		
Maximum drawdown (since inception)	-10.9%	-29.1%		
5 year Sortino Ratio	5.33	4.31		
TER: 1.72%. The Earth Equity Fund class A has a Total Expense Ratio (TER) of 1.72%p.a. This means 1.72% of the average Net Asset Value of the portfolio was incurred as charges, levies and fees. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's				

ASSET ALLOCATION	
Equities	93%
Cash	7%

SECTOR ALLOCATION (Percentage of equities)	
Resources	30%
Financials	14%
Industrials	56%

TOP 10 HOLDINGS (Percentage of equities)			
	%		%
REMGRO	7.1	MEDI-CLINIC	4.8
SASOL	6.0	GOLD FIELDS	4.7
TELKOM	5.2	ILLOVO	4.1
MONDI PLC	5.1	NAMPAK	4.0
TONGAAT	4.9	ANGLOGOLD	4.0
		TOTAL	49.9

INCOME DISTRIBUTION			
Date	Distribution	Dividend	Interest
The Earth Equity Fund declares a distribution twice yearly – 31 March and 30 September			
Sept 2007	4.27cpu	2.54cpu	1.73cpu
Mar 2008	2.89cpu	1.60cpu	1.29cpu

STATUTORY INFORMATION	
1. Performance figures include income distributions and are calculated after management fees.	
2. FRATER ASSET MANAGEMENT is approved by the Financial Services Board as a Discretionary Financial Services Provider (licence number 663).	

CONTACT DETAILS	
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Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trusts are traded at ruling prices and can engage in scrip lending and borrowing. Different classes of units may apply to these portfolios and are subject to different fees and charges. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions (brokerage, Marketable Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees, and the annual management fee) from the portfolio, divided by the number of units in issue. A schedule of fees, charges and maximum commissions is available on request from Fraters. Commission and incentives may be paid, and if so, are included in the overall costs. Portfolios may be closed. Forward pricing is used. Fraters' portfolios are valued daily at 3pm. Instructions must reach Fraters before 3pm to ensure same day value. Fraters is a member of the Association of Collective Investments.