

**FUND OBJECTIVE:**

The Element Specialist Income fund aims to achieve consistent outperformance of the money market-related benchmark over rolling three year periods, whilst at the same preserving capital and keeping the volatility of fund returns acceptably low. There is no limit on the maturity of instruments in which the fund can invest and the duration of the fund will vary from time to time, depending on where the fund managers see market opportunities. This fund complies with the legislation governing retirement funds i.e. Regulation 28 of the Pension Funds Act (Act 24 of 1956). Along with the traditional income instruments, the Element Specialist Income Fund can also invest in listed property (max. 25%), ordinary and preference shares (max. 10%), and offshore instruments (max. 25%).

Element Investment Managers signed the United Nations Principles for Responsible Investment (PRI) in May 2006. In signing the PRI, we have committed to adopt and implement them where consistent with our fiduciary responsibilities. We believe that this improves our ability to meet commitments to investors as well as better align our investment activities with the broader interests of society. Element Investment Managers is the first South African investment manager to sign the PRI.

**SUITABLE FOR INVESTORS WHO:**

- ✘ Seek actively managed exposure to income generating investments that aim to deliver enhanced money market returns.
- ✘ Wish to delegate the asset allocation function to an experienced investment management team.
- ✘ Are nearing retirement or who have already retired.
- ✘ Are risk averse.

**PERFORMANCE (Net of fees)**

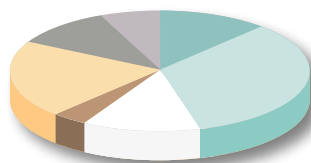
The Element Specialist Income Fund was launched on 20 December 2013, therefore no performance figures are available as yet.

**RISK STATISTICS**

The Element Specialist Income Fund was launched on 20 December 2013, therefore no risk statistics are available as yet.

**ASSET ALLOCATION**

|                                     |     |                        |     |
|-------------------------------------|-----|------------------------|-----|
| Short dated Money Market incl. Cash | 16% | Inflation Linked Bonds | 3%  |
| Floating Rate Notes                 | 28% | Listed Property        | 20% |
| Fixed Interest Bonds                | 14% | Preference Shares      | 10% |
|                                     |     | Foreign Bonds          | 9%  |



**INCOME DISTRIBUTION (Last 12 months)**

| Date     | Distribution (cpu) | Local Dividend (cpu) | Foreign Dividend (cpu) | Local Interest (cpu) | Foreign Interest (cpu) |
|----------|--------------------|----------------------|------------------------|----------------------|------------------------|
| March 14 | 1.85               | 0.56                 | 0.00                   | 1.24                 | 0.05                   |
| June 14  | 1.75               | 0.63                 | 0.14                   | 0.93                 | 0.05                   |

The Element Specialist Income Fund declares a distribution quarterly.

**TOP 10 HOLDINGS**

|                                 | % OF FUND   |
|---------------------------------|-------------|
| AQUARIUS PLATINUM 4% 181215     | 9.2         |
| FORTRESS INCOME FUND LTD A      | 5.8         |
| NBK6A 9.68% 190415              | 5.5         |
| CPV01 11.00% 300629             | 5.2         |
| HOSPITALITY PROPERTY FUND LTD A | 5.0         |
| AFRICAN BANK PREF               | 4.9         |
| SSA04 7.063% 160416             | 4.4         |
| CAPITAL & COUNTIES PROPERTIES   | 4.4         |
| FIFC09 6.625% 081014            | 4.3         |
| GRT04 7.3% 150916               | 4.0         |
| <b>TOTAL</b>                    | <b>52.7</b> |

**STATUTORY INFORMATION**

Figures quoted are from Element Investment Managers (Pty) Limited, for the period ended July 2014, for a lump sum investment, using NAV-NAV with income distributions reinvested. Collective Investment Schemes in Securities (CIS) are generally medium- to long-term investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to the future. CIS prices are calculated on a Net Asset Value (NAV) basis, which is the total value of all assets in the portfolio, including any income accrual and less all permissible deductions from the portfolio. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees, charges and maximum commissions is available on request from Element Unit Trusts Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. This portfolio is valued daily at 15h00 and forward pricing is used. The Fund may be closed to new investments at any time in order to be managed in accordance with its mandate. Element Unit Trusts Limited is a full member of the Association for Savings & Investment SA (ASISA).

**RISK PROFILE**



**PORTFOLIO MANAGER**

Terence Craig  
Jeleze Hattingh  
René Prinsloo

**LAUNCH DATE**

December 2013

**CURRENT SIZE**

R142 million

**NAV PRICE**

103.33 cents

**BENCHMARK**

110% STEFI

**FUND CLASSIFICATION**

South African Multi Asset Income

**FUND INFORMATION**

Minimum investment  
R5 000 lump sum  
R500 debit order

Maximum initial advisor fee  
3.42% (incl. VAT)

Annual management fee  
0.855% (incl. VAT)

The Element Specialist Income Fund was launched on 20 December 2013, therefore no Total Expense Ratio (TER) figures are available as yet. The TER is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio for a rolling 12-month period. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's.

**CONTACT DETAILS**

TEL +27 21 426 1313 FAX +27 21 426 1000 info@elementim.co.za www.elementim.co.za  
25TH FLOOR ATTERBURY HOUSE 9 RIEBEEK ST CAPE TOWN 8001 PO BOX 13 CAPE TOWN 8000 REPUBLIC OF SOUTH AFRICA